GENERAL INFORMATION FOR 2018

POPULATION

- Population: 7.061 Millions

LAND AREA

- Land area: (n) 230 800 km²

EXCHANGE RATE

- Exchange rate: 8 405.600 LAK/US$

CPI GROWTH

- CPI growth: 2.04 %

GDP

- GDP: 18 179 Millions current US$

GDP GROWTH

- GDP growth: 6.70 %

INTERNATIONAL MERCHANDISE TRADE

Total merchandise trade

- (millions of US$)
  - Merchandise exports: 553, 1 746, 3 653, 5 295
  - Merchandise imports: 882, 2 060, 5 675, 6 164
  - Merchandise trade balance: -329, -314, -2 022, -869

Export structure by product group in 2018

Top 5 partners in 2018

- (exports, millions of US$)
  - Thailand: 2 253
  - China: 1 810
  - Viet Nam: 384
  - Japan: 136
  - United States of America: 125

INTERNATIONAL TRADE IN SERVICES

Total trade in services

- (millions of US$)
  - Services exports: 204, 511, 844, (e) 921
  - Services imports: 39, 263, 1 078, (e) 1 154
  - Services trade balance: 165, 248, -234, (e) -233

Services exports by main category

- (as % of total services)
  - Transport: 17.9, 10.9, 8.0
  - Travel: 68.1, 74.7, 85.8
  - Other services: 14.0, 14.4, 6.2

TRADE INDICES

ECONOMIC TRENDS

GDP by expenditure in 2017

- (as % of total GDP)
  - Household Consumption: 65.2
  - General government final consumption expenditure: 12.9
  - Gross Capital Formation: 29.0
  - Exports: 34.3
  - Imports: 41.5

ECONOMIC INDICATORS

- (millions of US$ unless otherwise specified)
  - GDP, current: 2 946, 7 313, 14 390, 18 179
  - GDP per capita, current US$: 512, 1 170, 2 135, 2 574
  - Real GDP growth, y-on-y, %: 6.77, 8.13, 7.27, 6.70
  - Current account balance, % of GDP: -5.90, 8.13, -15.76, -7.87
  - Exchange rate (US$): 10 655.167, 8 258.770, 8 147.908, 8 405.600

GDP growth rate in 2018

+8.7 %

Terms of trade index

Purchase power index of exports

Gross domestic product growth rate in 2018

+6.7 %
LAO PEOPLE'S DEM. REP.

FDI AND EXTERNAL FINANCIAL RESOURCES

Financial flows
(millions of US$ unless otherwise specified)

<table>
<thead>
<tr>
<th>Year</th>
<th>FDI inflows</th>
<th>FDI outflows</th>
<th>Personal remittances, % of GDP</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>27.70</td>
<td>-0.09</td>
<td>..</td>
</tr>
<tr>
<td>2010</td>
<td>278.80</td>
<td>33.45</td>
<td>..</td>
</tr>
<tr>
<td>2015</td>
<td>1,118.68</td>
<td>39.70</td>
<td>1.31</td>
</tr>
<tr>
<td>2018</td>
<td>1,319.61</td>
<td>0.01</td>
<td>1.49</td>
</tr>
</tbody>
</table>

FDI inflows as % of GDP in 2018: 0%

Financial flows trends
(millions of US$)

TRADE IN GOODS AND SERVICES

Trade balance indicators
(as % and index)

<table>
<thead>
<tr>
<th>Year</th>
<th>Balance, % of GDP</th>
<th>Balance, % of imports</th>
<th>Normalized balance</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>-5.55</td>
<td>-17.77</td>
<td>-0.097</td>
</tr>
<tr>
<td>2010</td>
<td>0.17</td>
<td>0.58</td>
<td>0.003</td>
</tr>
<tr>
<td>2015</td>
<td>-15.11</td>
<td>-33.36</td>
<td>-0.200</td>
</tr>
<tr>
<td>2018</td>
<td>(e) -6.61</td>
<td>(e) -16.55</td>
<td>(e) -0.090</td>
</tr>
</tbody>
</table>

Normal balance (sum of imports and exports as % of GDP)

<table>
<thead>
<tr>
<th>Year</th>
<th>2005</th>
<th>2010</th>
<th>2015</th>
<th>2018</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>-0.097</td>
<td>0.003</td>
<td>-0.200</td>
<td>(e) -0.090</td>
</tr>
</tbody>
</table>

TRADE IN GOODS AND SERVICES

Labour force by gender in 2018
(as % of total labour force, all sectors)

Male 51%
Female 49%

OTHER INDICATORS

Maritime transport indicators

<table>
<thead>
<tr>
<th>Year</th>
<th>Merchant fleet, national flag (thousands of DWT)</th>
<th>Liner shipping connectivity index (maximum 2006 = 100 for China)</th>
<th>Container port throughput (TEU)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>..</td>
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<tr>
<td>2010</td>
<td>2</td>
<td>..</td>
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<tr>
<td>2015</td>
<td>2</td>
<td>..</td>
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</tr>
<tr>
<td>2018</td>
<td>2</td>
<td>..</td>
<td>..</td>
</tr>
</tbody>
</table>

Information economy indicators
(as % of)

<table>
<thead>
<tr>
<th>Year</th>
<th>Share of ICT goods, % of total exports</th>
<th>Share of ICT goods, % of total imports</th>
<th>Share of workforce involved in the ICT sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>2005</td>
<td>..</td>
<td>0.08</td>
<td>..</td>
</tr>
<tr>
<td>2010</td>
<td>..</td>
<td>4.55</td>
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</tr>
<tr>
<td>2015</td>
<td>..</td>
<td>10.62</td>
<td>..</td>
</tr>
<tr>
<td>2018</td>
<td>..</td>
<td>..</td>
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</tr>
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